

### Our Big Story

EcoSystems is saving billions of gallons of freshwater and millions of tons of CO2 by proving that conservation is good for business. We are one of the fastest growing companies in the country (#75 on 2019's Inc 5000) and continue to be a leader in the conservation industry.

### Overview

We are looking for an energetic, driven, entrepreneurial candidate with a strong desire for personal growth. As our Director of Finance, you are in a critical leadership position where you will be creating and overseeing processes, partnering with various business leaders to drive results, and leading budgeting, forecasting, and all business performance reporting. As a fast-growing company, we need someone who is as comfortable getting into the weeds on bookkeeping as they are creating meaningful high level financial KPIs. There is significant opportunity for development and advancement.

Your position will report directly to the CEO and will be based out of our Miami office.

### Responsibilities

- Build, manage, and improve financial policies and systems
- Identify and develop financial KPIs for all business functions and ensure they are being captured, reviewed and utilized for decision making.
- Partner with C-Suite, Leadership, and Managers across the entire company to define KPIs, build forecasts and budgets, and track performance, identify risks and opportunities, and drive strategic business initiatives to deliver profitability and working capital targets
- Manage all accounting operations including billing, accounts receivable, accounts payable, general ledger, payroll, cost accounting, financial reporting, business insurance, timesheets, tax, risk management, and revenue recognition.
- Lead monthly accounting, reporting and forecasting processes, perform/review monthly variance analysis and results of operations
- Deliver timely monthly, quarterly and annual financial statements
- Enforce internal controls to maximize protection of company assets
- Manage all legal operations to ensure entity compliance and serve as a point of escalation for in house attorneys
- Develop and oversee all banking and financial relationships
- Oversee our growing vehicle fleet

### What You'll Need:

- 5+ years of progressive responsibility in financial roles

- Experience in financial analysis, key performance indicators, forecasting, budgeting, and variance analysis
- Exceptional leadership and management skills
- Exceptional written and verbal communication skills
- Strong understanding of GAAP, financial statements and financial modeling
- Demonstrated experience driving business growth through innovation
- Ability to self-start and self-direct work
- Ability to take ownership of projects and drive them through to completion
- Ability to manage multiple high value work streams simultaneously
- Ability to collaborate and form relationships with diverse leaders
- Action oriented personality who tackles issues when they first arise
- Willingness to perform all functions from bookkeeping through financial KPI design and implementation
- Comfort with the realities of a fast-growing company including uncertainty, learning while doing, and evolving job responsibilities
- Commitment to EcoSystems' mission
- Familiarity with QuickBooks, GSuite, and Salesforce
- Position may require travel
- Experience in the lighting or construction industry is a plus

EcoSystems is an equal opportunity employer and value diversity at our company. We do not discriminate on the basis of race, religion, color, national origin, gender, sexual orientation, age, marital status, veteran status, or disability status.

All qualified applicants must be able to satisfy the Department of Homeland Security Form I-9 requirement with the documents necessary to verify identity & employment authorization.

If hired, you must sign a non-compete agreement and successfully pass a background screening with EcoSystems.